

NEWSLETTER

EMBRACING SIMUNYE AND BUILDING WINNING SOFTWARE

During our annual Strategic Planning Workshop, **DATASCOPE** chose "Simunye" as our guiding theme for the fiscal year. Simunye, a Zulu word meaning "we are one," encapsulates our focus on unity within our team, our customers, and among our DSPs. This year's goal is to achieve over 85% of our Business Plan by fostering

SimUNYe.

collaboration and community. We are on track with 85% of the big hitters, including a detailed development roadmap and Ken's Food project delivery. At **DATASCOPE**, we believe in nurturing a highly committed and intelligent "A-team" to deliver exceptional solutions.

This reflects our dedication to unity, excellence, and the success of everyone involved.

DATASCOPE IS MAKING A DIFFERENCE AT HESTO HARNESSES

HESTO HARNESSES

DATASCOPE and **EMS4WMS** are thrilled to announce the successful implementation of the **PREMIUM WMS** at **HESTO HARNESSES**.

HESTO HARNESSES, a leading manufacturer of electrical wiring harnesses and cables, implemented

DATASCOPE PREMIUM WMS in all its manufacturing plants and warehouses in KZN and Silverton. In January 2024, it onboarded an impressive 300 users and recently purchased an additional 200 users, bringing the total to 500. It is running **DATASCOPE PREMIUM WMS** for both raw materials and finished goods. **HESTO** produces electrical wiring harnesses for Ford, Toyota, Isuzu, and other large vehicle manufacturers. Recently, the holding company moved the MD and FD of Lumotech (an automotive lighting manufacturer) to **HESTO** to



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continue the company's growth. Due to the successful **DATASCOPE WMS** installation at Lumotech, **HESTO** selected **EMS4WMS** to implement **DATASCOPE PREMIUM WMS** as they needed a strong WMS with clear gateways for manufacturing and inventory control, both raw materials and finished goods.

EMS4WMS's expertise in WMS sales, implementation, and ongoing support was instrumental in ensuring a seamless transition and optimal performance for **HESTO's** complex operations. **EMS4WMS** is a dedicated **DATASCOPE WMS** DSP partner in Southern Africa. It was started in 2005 and has been servicing the warehouse/logistics/retail/manufacturing sectors over

the past 19 years.

Starting in 2025, **EMS4WMS** will begin working on the next phase, strengthening control of the Work in Progress (WIP) processes. **HESTO** uses backflushing and will consider putting **DATASCOPE PREMIUM WMS** at the end of each production line to ensure that each backflush is managed and controlled.

Lumotech's use of **DATASCOPE WMS** resulted in over 99.97% stock accuracy, setting a new benchmark for **HESTO**. This successful project at **HESTO** is a testament to **DATASCOPE's** commitment to driving efficiency and accuracy in large-scale operations, inspiring us to achieve even greater success.

MID-YEAR PROGRESS ON OUR DEVELOPMENT ROADMAP

The mid-year development roadmap feedback is crucial for assessing progress and aligning future efforts across various development categories, including Baseline developments, Enhancements, Strategic Developments, and Business Objects. This review focuses on achievements and addresses challenges, such as software bugs encountered and resolved in the first two quarters.

FOCUS AREAS

Baseline Developments and Enhancements

Maintaining a steady cadence in Baseline developments has been a priority. This involves ensuring that the foundational elements of our projects are robust and functioning effectively. Enhancements have also been a key focus, with teams actively refining existing features based on user feedback and performance metrics. This iterative process is essential for keeping our offerings competitive and aligned with user needs. We achieved 160% of the target on baseline tickets and 93% on enhancements.

Strategic Developments

Strategic developments are aimed at long-term goals that align with the company's vision. The mid-year review allows us to evaluate whether we are on track to meet these strategic objectives. It is essential to ensure that all development efforts contribute to the

organization's broader goals, fostering a culture of innovation and responsiveness to market changes. As we move into Q3, we will see these developments achieve a keener focus as we build out Microsoft Single Sign On, upgrade our .NET framework, and other critical strategic developments.

Business Objects

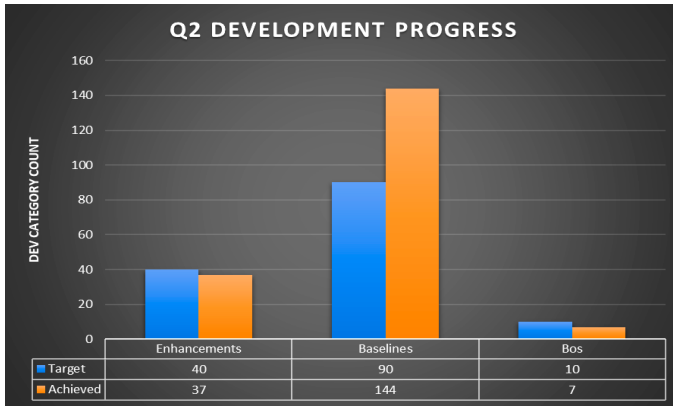
Business Objects play a significant role in our integration projects, and as such, we have a single developer focussing on driving these developments forward, with an achievement of 70% against target, we are marginally behind our objectives. That being said, we have kicked off Q3 with a bang and already have three BOs in testing. Seventeen new business objectives are being developed together with testing the six existing BO's.

Addressing Software Bugs

In the first two quarters, 121 software bugs were identified and addressed. This proactive approach improves the user experience and enhances the overall stability of our systems. By prioritizing bug fixes, we demonstrate our commitment to quality and reliability, which are critical for maintaining user trust and satisfaction.

Achieving Targets

The focus on achieving targets per development type is vital for measuring success. Each development category has specific KPIs that guide our progress. Regular



check-ins and assessments help ensure that we remain on track to meet these targets, allowing for adjustments to be made as necessary.

Team Expansion

We recently added two new developers to the team to bolster our development efforts. Their expertise will enhance our capacity to deliver on our roadmap and address the growing demands of our projects. These additions strengthen our development capabilities and foster a collaborative environment where new ideas and

perspectives can flourish. Another warm welcome to Loyiso and Quartus.

In conclusion, the mid-year development roadmap feedback is a valuable tool for reflection and planning. By focusing on Baseline Developments, Enhancements, Strategic Developments, and Business Objects while addressing software bugs and achieving our targets, we can ensure that our projects remain aligned with our strategic vision. Adding new team members further supports our commitment to excellence and innovation in our development processes.

WE “VIBE” THROUGH OUR MEETINGS

DATASCOPE WMS recently acquired and installed top-of-the-line video and audio-conferencing equipment at Ken's Foods Inc. as part of its **DATASCOPE PREMIUM WMS** implementation project. Using Vibe Board hardware, Vibe Canvas software, and high-end audiovisual equipment has made holding technical and business workshops easier and more productive.

“We’re connecting people in Ken’s facilities all over the country, as well as our partners both at Crawford Software and elsewhere. Because people can participate as if they’re in the room with us, we’re saving thousands on plane tickets, hotel rooms, and meals.” says Joe Bowden, WMS Account Manager.

The centre piece is the Vibe Board, a 55-inch, Android-based electronic whiteboard. It works with paired software, Vibe Canvas, to allow operators to capture

notes and attach documents and images. Moreover, individuals who are participating remotely and who have appropriate permissions can add their own insights to the Canvas. Additionally, because it runs Android, an operator can run Zoom or Microsoft Teams to share the device's screen with remote participants. The device also has built-in microphones to capture audio.

“I can put a process flow diagram on the Canvas, and we can mark it up correctly in the workshop,” Bowden continues. **“Once we’re done, I can export the Canvas to PDF and email the link to participants. Not only can they look at the PDF, but they can also go right on the Vibe Canvas app to view our work.”**

Having top-notch equipment has greatly eased recording the workshops. The on-site setup at

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Ken's also includes a second 55-inch monitor attached to a Mini-PC and Logitech conference kit. The camera captures high-definition video of participants, while three microphones capture speakers throughout the conference room. The stand with the Vibe Board and the monitor can be wheeled safely out of the way when not in use.

“Since workshops are recorded, having crystal-clear audio and video is essential to getting project details right,” Bowden says. **“I think people look forward to our workshops because they know the equipment is going to work, they can interact with the Canvas, and they can hear and be heard probably better than in most meetings they've participated in.”**



STAFF ANNOUNCEMENTS

WELCOME LOYISO, OUR NEWEST SOFTWARE DEVELOPER

We are delighted to welcome Loyiso to our team as a Software Developer.

Loyiso brings a wealth of experience and expertise to our organization, having honed his skills in web development with a strong emphasis on UI and Design Thinking.

Loyiso's background is diverse, spanning warehousing systems and game development, which will undoubtedly contribute to the success of our platforms. We are thrilled to have him focus on our platforms while providing valuable insights into our current and future UI.

Loyiso completed his Diploma in Information Technology in 2019 and has worked extensively on both the front-end



and back-end of the web platforms he has built. This well-rounded experience will be invaluable as we continue to migrate our systems towards web-based solutions.

Loyiso's passion for his craft is evident in his motto, “Do what you love and love what you do!”. This positive attitude and dedication to his work make him a valuable addition to our team.

We are confident that Loyiso's expertise, coupled with his enthusiasm and innovative mindset, will drive our projects forward and contribute to the continued growth and success of our organization.

Please join us in extending a warm welcome to Loyiso as he embarks on this exciting new chapter with our team.