NEWSLETTER

FASTTRACK WMS GO LIVE

DATASCOPE has been working hard to launch our mid-tier WMS solution for SYSPRO customers. We are so excited to announce that FASTTRACK WMS was launched in January 2023, together with a complete step-by-step online installation process, and an online accreditation process.
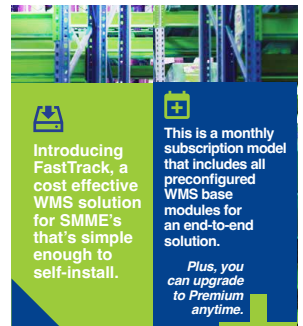
During January, we mailed out a FASTTRACK WMS marketing brochure. Many of you would have received this. The interest since the launch has been fantastic, with 7 SYSPRO companies engaging with us in the first 6 weeks alone.

What makes FASTTRACK WMS unique is the following:

- It's a true WMS product for SYSPRO Customers (not a basic scanning solution).
- It's very easy to install with a step-by-step online process.
- It is priced as a low-cost monthly subscription.
- It allows for an easy future expansion into DATASCOPE Premium WMS.

We encourage anyone with SYSPRO consulting experience to enroll and complete the FASTTRACK WMS accreditation process. It's free and enables you to install the solution for your clients.

Simply register here:

FAST TRACK

POWERED BY **DATASCOPE**

smart tech just *got faster.*

Introducing FastTrack, a cost effective WMS solution for SMME's that's simple enough to self-install.

This is a monthly subscription model that includes all preconfigured WMS base modules for an end-to-end solution.

Plus, you can upgrade to Premium anytime.

## Visit our website
www.datascopewms.com

NEW DATASCOPE UNIVERSITY (DSU) LAUNCHED

DATASCOPE has for many years maintained an effective online training portal called the DSU (DATASCOPE University). This learning platform was developed on Moodle – software specifically developed for training platforms.

In the second half of 2022, we made the call to complete a full refresh of our training platform. Phase one of this online course has been completed and is available to SYSPRO consultants at no cost. The first phase of three was to complete a detailed training course on how to install, configure and setup a FASTTRACK WMS implementation. You, too, can now get accredited and implement this solution.

Phase two is currently in progress and is due for release late in 2023. Phase two will focus on the full DATASCOPE PREMIUM solution with courses on the DSP Model, The Implementation Model, and How to run your A-Class Warehouse, as well as a number of very software functionality-focused modules covering advanced modules. In this section, we will include advanced training on e.net business objects, triggers, plugins, VB Scripting, etc, i.e., the software automation tools.

All courses are video and slide-based to offer simple-to-understand training materials.
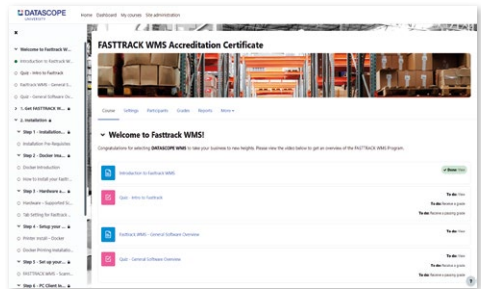
DATASCOPE DSP FOCUS – LOGI-SOLUTIONS

Based in Montreal, Quebec, we are a bilingual consulting firm that provides a range of consulting services surrounding **SYSPRO Enterprise Resource Planning ERP** and **DATASCOPE Warehouse Management System WMS solutions**.

Services range from **ERP software** selection, business process optimization, project implementation and management, system integration, site support, and reporting. We specialize in mid-market manufacturing and distribution industries. Our consultants are ERP specialists with backgrounds in production, distribution, finance, IT, engineering, business analysis, and project management.

LOGI-SOLUTIONS has been a certified SYSPRO Elite solutions partner since 1994 and a certified DATASCOPE service provider since 2014. We service over 50 SYSPRO and DATASCOPE sites with a team with 100+ person-years of SYSPRO experience and 30+ person-years of DATASCOPE experience, as well as a dedicated full-time Support Desk. We offer full EDI, packing, and labeling compliance to many of our customers serving the major retailer market.

Our DATASCOPE customers have realized some of the following benefits or paybacks from their projects:

- Staff reductions or maintained the same staff levels with significant growth in throughput. One example was a DC reducing headcount from 58 pre-project to 53 in year one, and currently down to 38 due to various ongoing efficiency improvements, while maintaining year-over-year growth.
- Re-use of inbound supplier cartons in outbound packing, capturing packaging dimensions simply by scanning supplier bar code pre-printed on the carton. This led to a recycling cost saving of over **$50K per year.**
- Reduction in write-off of lot expired goods due to order allocation giving priority to lots on a first expiry, first out basis. One example of this led to write-down reduction of over **$100K per year**.

We invite you to visit the QR link here for a case study on Danesco Inc., a kitchenware distributor serving both the major retailer market as well as an independent market.

For further information on LOGI-SOLUTIONS, please visit our website **www.logi-solutions.com**.

2023 STRAT WORKSHOP, THEME & BIG HITTERS

This is the 17th consecutive year we have held our Strategic Planning Workshop. The purpose is to go through a strategic planning methodology that was adopted from the University of Stellenbosch Business School. At the end of the two-day session, one clearly understands what the Business Plan will look like, including the big-hitters.

This year the group comprises ten persons from DATASCOPE and DSP Management staff. We agreed that in everything we do, we must "Swing for the Fences". This baseball theme was adopted, and we are looking for a good number of home-runs from the TEAM.

DATASCOPE WMS ROADMAP 2023

In our 2022 strategic planning session, we set out a total of 25 key roadmap items. We managed to achieve a 68% completion rate. Looking forward to this year, we have some exciting plans for the 2023 Roadmap. Some of these include,

- *A new Task Management module*
- *Upgraded SYSPRO Business Object parameter management,*
- *Printing engine upgrade to the latest Crystal Framework,*
- *HTML Customizable operator menus.*

Finally, we have committed a large chunk of development resource to customer enhancement requests across the software. Overall, it is shaping up to be a very busy year for the development team with some great rewards for our end Customers.

DATASCOPE NORTH AMERICA, INC.
4427 Wilgrove Mint Hill Road / Charlotte /
NORTH CAROLINA / 28227 / U.S.A.

I: +1 980 819 5244 / M: +1 (704) 488 7294
E: AntonJ@datascopewms.com / www.datascopewms.com

DATASCOPE

WMS for SYSPRO

DSP KPI SUPPORT DASHBOARD

DATASCOPE deployed a new Support Desk Portal on FreshDesk in mid-2022. FreshDesk is a cloud-based helpdesk ticketing system and has been an effective tool for managing our support tickets. FreshDesk comes with powerful analytics tools that help us measure important metrics by providing quick insights into customer support data. Using these tools, DATASCOPE has created custom KPI Dashboards that show key measures on support for each of our DSPs. These reports will be shared with each DSP at the end of every month. The dashboard will include reports with graphs such as Total Support Calls grouped by Priority, Total Closed Calls per Month, Total Calls logged per Customer per Month, All Open Support Calls group by month, Open Bug tickets in Development, and Open Enhancement tickets in Development. The purpose of these reports is to give the DSP a high-level overview of the support statistics. These graphs are intended to help the DSP identify the customers with repeated problems and frequency of issues, thus providing opportunities for improvement. We hope analyzing these KPI reports can drive the business in the right direction with positive outcomes.
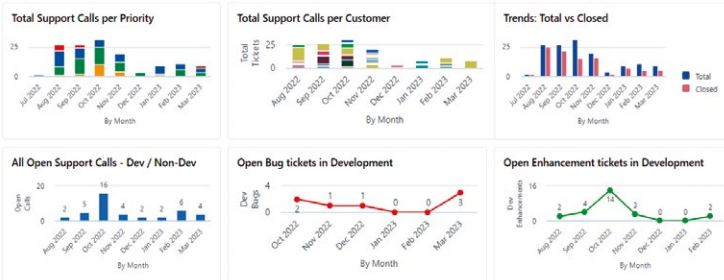
STAFF ANNOUNCEMENTS

DATASCOPE are very pleased to announce two new additions to our professional team:

CALEB LAFFORD - SUPPORT

Caleb joined our WMS support team in March.

Keeping in line with DATASCOPE's emphasis on in-house accreditation, Caleb's' current focus is completing the full FASTTRACK Implementation certification. Caleb will join the Support department and report to Technical Support Manager Mevida Crasta.

Caleb has fresh knowledge, excellent references, and a Cum Laude degree in Software Development. We welcome Caleb to our team and look forward to having this hard-working young man grow and mould into our DATASCOPE WMS team.

SUSAN FAIRLAMB - DEVELOPMENT

With the need to expand DATASCOPE's expert Development team, we are pleased to announce the recent hiring of Susan Fairlamb, a top-notch Developer with a solid 15 years of experience, 11 of which as a Senior Developer within a large software company in South Africa.

Together with her focus on completing DATASCOPE's FASTTRACK WMS Implementation accreditation, Susan has already tackled several Development tasks for DATASCOPE WMS within her starting month of March.