



NEWSLETTER

CUSTOMER DAY

DATASCOPE was proud to host a second customer day this year on 10 September 2014 at our Midrand offices. The crowd-drawing highlight proved to be the live demo of DATASCOPE WMS on Google Glass. Additionally, capturing stock during a stock take on the DATASCOPE Application demonstrated that everyone can now get involved when stock take time rolls around. This is particularly useful for sites who have a willing sales team without scanners.



The concepts and design on the Prodist Warehouse, a recent go-live project, were explained with Javan highlighting the paper-less picking environment and flexibility involved in area picking.

Anton introduced the new Website and explained the concept of DATASCOPE solutions/models and how each fits within an industry. Several exciting WMS enhancements recently released were detailed and ignited some interesting questions.

Guests were invited to stay and spend some less formal time with other attendees and the DATASCOPE team.

Customer days are aimed at any existing clients, interested new parties and other industry professionals as an opportunity to communicate with and hear exciting news from DATASCOPE, as well as interact with people in similar roles and industries. The session is only an hour or so and held in an informal setting to encourage questions and comments.

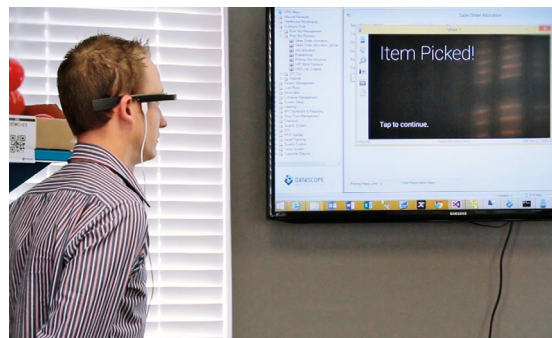
DATASCOPE WMS ON GOOGLE GLASS

DATASCOPE recently took on a challenge to develop a small Picking app for Google Glass. The idea was to create a simple application running natively on Glass and allowing an operator to login, assign and pick a WMS picking slip. There were several challenges here, Google Glass only recently became available in South Africa and WMS is written in native c#.Net code while Google Glass runs on Android. We managed to overcome the first challenge by importing a pair from the USA (at a price) and the second we used a product called Xamarin to compile the c# code to work on the Android platform. The net result was an interesting application that works well but practically not viable in a warehouse at this stage. The main idea here was to take on the challenge and show

what can be done with the hardware within WMS.

View a short video clip on You Tube at:

<http://goo.gl/07EhGo> {7 is the only numeral}



NEW DATASCOPE ELECTRONIC NEWSLETTER

Our quarterly DATASCOPE Newsletter will be sent out electronically going forward. Please e-mail admin@datascope.co.za if you have any problems opening this e-mail.

LEADING SYSPRO COMPANIES RUN DATASCOPE® WMS. DO YOU?

INTERNATIONAL EXPANSION

Having recently formed a working alliance with SYSPRO Australia to distribute our DATASCOPE WMS solution in the Australasian countries, we have been very busy building a formal distribution channel model. This model involves a detailed web portal that offers back end support, training material and software manuals to our remote DSP's (DATASCOPE Solution Providers).

Further to the Australian expansion we are currently engaging with a



SYSPRO VAR in Canada. This VAR has 7 large SYSPRO sites all looking for an effective barcoding/WMS solution.

Over the past 3 years they have attempted to implement a number of different solutions which have all been less than satisfactory.

At this point the VAR has evaluated 7 WMS solutions in North America and have short-listed down to two solutions; DATASCOPE WMS being one of the two. More news to follow on this in due course.

DATASCOPE FORMS TEAMING AGREEMENT WITH EOH

EOH has selected DATASCOPE as one of their preferred Warehouse Management teaming partners. EOH will evaluate the WMS requirement with their SYSPRO client and where the business strategic requirements fit DATASCOPE WMS models, DATASCOPE will be introduced.

There are two working models that have been agreed. The first one is merely an initial lead introduction with the client and the second model is where there is a joint parallel implementation. (I.e. EOH implement SYSPRO whilst DATASCOPE implements WMS).

The benefits of this business relationship are:

EOH's SYSPRO clients are introduced to the premium WMS partner in South Africa. DATASCOPE will work with these customers to take their businesses to the next strategic competitive level.

DATASCOPE is introduced to EOH's SYSPRO customer base where there is a WMS requirement and the fit is right.

Obviously there are commercial benefits involved.

DATASCOPE will be working closely with EOH's senior management to ensure a detailed understanding of DATASCOPE WMS functionality and into which environments it is best fitted.



DATASCOPE WMS SITE AUDIT & PROPOSAL

Many clients running SYSPRO normally ask DATASCOPE for a WMS Costing Proposal for Capex budgeting purposes. These site visits normal take place during October and November for submission into the new fiscal's budget early every year.

DATASCOPE again this year offers a free site visit and DATASCOPE WMS Costing proposal to all customers running SYSPRO.

DATASCOPE has already done a Johannesburg marketing visit and a Cape Town visit is planned for early November.

FREE

LEADING SYSPRO COMPANIES RUN DATASCOPE® WMS. DO YOU?

STOCK TAKE SUCCESSES

We are pleased to announce that three of our clients have commented on their fantastic year end stock take results. All three companies have run our software for 3 years or more and over this time have been able to drastically improve their distribution warehouse operational ability.

The MD of company C mentioned to us that he suddenly realised that when visiting his distribution branches he almost never has to deal with complaints relating to delivery failures from the group distribution centre.

Company	Inventory Value	Variance Value	Variance %	Accuracy %
Company A	R 132 million	R46 000	0.034 %	99.966 %
Company B	R 83 million	R 3 600	0.004 %	99.996 %
Company C	R 67 million	R 1 600	0.002 %	99.998 %



5 September 2014
Datascopes
20 Havelock Street
Port Elizabeth
6001

Dear Javan

WMS Implementation at Glodina

The WMS system supplied by Datascopes definitely made a difference as to how Glodina runs its warehousing operations. Prior to WMS, the systems were fragmented as the 3rd party supplier used their own software to run the warehouse. There were many data interfaces to contend with into the ERP system. With WMS, there is seamless integration into Syspro.

WMS was beneficial to Glodina as it implemented best business practices for running a warehouse. The checks and balances with receiving, putaway and picking resulted in more accurate stock numbers that Glodina can rely on.

The WMS was implemented in line with excellent project management standards. Changes were handled in a way that benefited Glodina. Out of project work that benefited Glodina was professionally scoped and developed.

Initially, Glodina did have teething issues and these were easily handled by the Datascopes helpdesk. I would definitely recommend the Datascopes WMS system for any Syspro site.

Thank You

Dheena Govender (I.T. Manager)

A handwritten signature in black ink, appearing to read "Dheena", written over a horizontal line.



DATASCOPE WMS ENHANCEMENTS COMPLETED FOR PAST 12 MONTHS

Our development team, lead by Steven Cooper, have managed to complete 498 enhancements over the past 12 months.

Our software has gone from strength to strength and we have managed to continuously improve our software to cater for our client's needs.

Input and requirements from our clients are very important for DATASCOPE to keep our software ahead of the pack. The pie graph indicates the number of enhancements made for each version.

On the chart below you can see the number of enhancements per specific area.

Some areas enhancements completed are:

New Job creation screen

- Allow opening of multiple jobs for a single sku –

creating sub jobs at the same time

Pickface Management

- Setting to enforce single stock code per pickface bin

Cycle Count Suggestion Module

- Ability to add list of bins to be cycle counted
- Ability to select scheduled counts on scanner

KPI Reports (3 examples below)

- Emailing of Report to show outstanding replenishment
- Emailing of Picker stats daily
- Excel extract to show pickface bins short

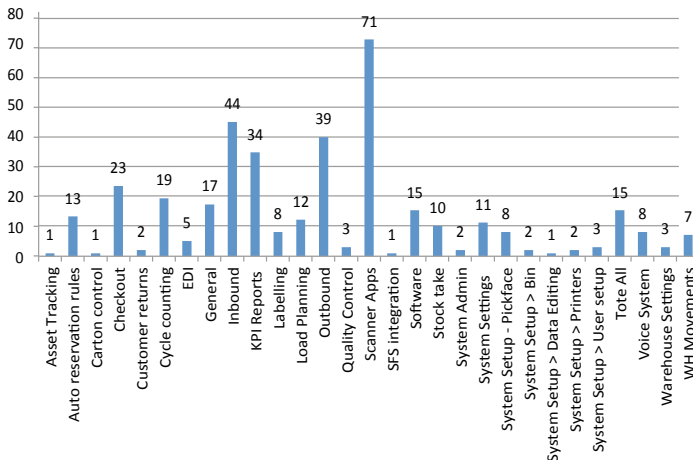
Sales Order Allocation

- Functionality to release orders that can be fulfilled when using Advanced Allocation

Unpick Module

- A new function to unpick an item from a pick

Number of Enhancements per area since version 21



Number of Enhancements for 12 Months

