

02/12/2011

Datascope
24 Havelock Street
Port Elizabeth
6001

WMS IMPLEMENTATION AT BEKA (PTY) LTD

The lighting industry is undergoing one of the largest transformations in its history with the introduction of LED technology. Due to this, manufacturing companies like ourselves are faced with an ever increasing focus on electronic as opposed to only electric systems in our product offerings. With these new developments, the focus on better cost control, inventory and material flow management has become increasingly important.

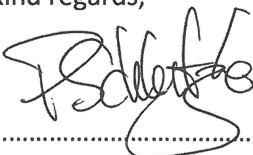
BEKA, with the help of Datascope's WMS system has gone through one of the most significant cultural changes in our company's history. The acceptance of our staff going from a non-computerized manufacturing environment to a scanner based production management process was a daunting task.

The project has been a success, due to a stable and flexible product supported by a knowledgeable and competent team at Datascope. The professionalism, people-skills and patience of the Datascope consultants during the training and implementation helped our staff to accept and ultimately fully embrace the new system. Today, one year on, production without Datascope's WMS is unthinkable at BEKA.

The new level of control enabled by WMS's tight integration with Syspro has given management the tools to identify problems and bottlenecks in our production and provide a visibility never available before. Lot traceability, enabled by WMS scanner software, has become a strategic advantage of our new product offerings. Weekly KPI's derived from WMS have become a foundation of our manufacturing culture. Also the increased accountability of actual materials used on production jobs due to the live nature of the WMS system has improved our cost control and management.

The year 2011 has been a challenging year at BEKA, which ultimately has been a success for which Datascope has to be commended. We, at BEKA, are thankful for the quality advice, support and systems from Datascope. With the foundations set, we feel confident in embracing the future challenges of our industry.

Kind regards,



Peter Schleritzko
Management



Clive Long
Production and Plant Manager